

Alternative Cost Containment (ACC)

At Davies, our Alternative Cost Containment (ACC) solution substantially alters the relationship between medical providers/facilities and payers (employers), resulting in deeper discounts, improved relationships, and a higher quality of care for employees. How? By establishing a direct contractual relationship between the provider and the payer, ACC establishes an intimate relationship far removed from the sterile environment inherent with most networks.

Relationships that improve care:

With ACC, employers benefit from deeper discounts, access to medical providers that develop a familiarity with the employer, and the work its employees perform, and the employer does business with medical providers that they know and trust.

Unique results:

ACC captures those medical providers with the highest medical spend, using traditional networks for those medical providers with lower medical spend, thereby resulting in deep discounts.

Employers receive a pricing model where flat fee-for-services are negotiated proactively (before the service is needed), rather than the percentage discount common with traditional networks.

- ACC seeks top-quality care with proven specialists, coupled with the best prices that the market will bear.
- Employers do business with medical providers that they know and trust through direct contractual relationships, eliminating the middleman. ACC gives employers a platform where they feel a part of the equation and solution - not a "part of the process."
- Medical providers develop a familiarity with the employer and the work their employees perform, which creates a level of intimate care associated with a direct relationship.
- Contracts can be applied across all forms of insurance (i.e., benefits); this is our goal to increase medical provider panel penetration.

